



**Avinashilingam Institute for Home Science and Higher Education for Women**  
(Deemed to be University under Category 'A' by MHRD, Estd. u/s 3 of UGC Act 1956)  
Re-accredited with 'A+' Grade by NAAC. Recognised by UGC Under Section 12B  
Coimbatore - 641 043, Tamil Nadu, India

**Bachelor's Degree Supplementary Examination – June 2021**  
**II Semester**

**Batch : 2018 Batch**  
**Major : Psychology**

**Time : 3 Hours**  
**Max.Marks : 100**

**18BIDI02/ 18BRDI02/ 18BFHI04/ 18BENI04/ 18BFDI04/ 18BMUI02 - Personality Development**  
**Part A** **10 X 1 = 10**

**Choose the correct answer**

1. The word Personality derived from the Latin word 'Persona' meaning CO1K1  
a. Mask      b. Gestures      c. Appearance      d. Attitude
2. sentiments are permanent and the short lived is CO1K2  
a. Feelings      b. Emotions      c. Ideals      d. Thoughts
3. It is a transmission of messages or signals through eye contact, facial expressions, CO2K2  
postures and the distance between two individuals is termed as  
a. Communication      b. Verbal Communication      c. Non Verbal Communication      d. Gestures
4. Which is not a component of attitude is CO2 K1  
a. Affective      b. Conative      c. Cognitive      d. Neutral
5. It is an individual's subjective evaluation of their own worth is known as CO3K2  
a. Self Confidence      b. Self Enhancement      c. Self Concept      d. Self Esteem
6. In this type of motivation involves Compensation, Punishment and Reward is CO3 K1  
a. Self      b. Intrinsic      c. Extrinsic      d. External and Internal
7. In this thinking looks to explore as many solutions as possible in an effort to find one CO4K2  
that works is  
a. Convergent      b. Divergent      c. Critical      d. Analytical
8. The ability to comprehend and apply factual knowledge is known as CO4K2  
a. Concrete Thinking      b. Creative Thinking  
c. Manipulative Thinking      d. Critical Thinking
9. Gesturing can be also termed as CO5K2  
a. Body Language      b. Verbal      c. Non Verbal      d. Both A & C
10. The posture of sideway lean referred as CO5K2  
a. High status; bossb. Relaxation; friendliness      c. Positive; attitude      d. None of these

**Part B**

**5 X 6 = 30**

**Answer ALL questions**

**Each answer should not exceed 400 words or two pages**

- 11.a. Explain about Physiological and Psychic Structure of Personality. CO1K3
- (or)
- 11.b. Expound on Characteristics of Personality. CO1K3

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|-------|---|-------|
| 12.a. | Mention the types and importance of Attitude.                     | CO2K3 |
|       | (or)  |       |
| 12.b. | Explicate on Communication Styles and Communication Openers.      | CO2K3 |
| 13.a. | Delineate on Critical Thinking.                                   | CO3K2 |
|       | (or)  |       |
| 13.b. | Illustrate the importance and skills involved in Self Motivation. | CO3K4 |
| 14.a. | Write short notes on Elements of Thinking.                        | CO4K3 |
|       | (or)  |       |
| 14.b. | Examine about the Strategies in Thinking.                         | CO4K3 |
| 15.a. | Why Body Language is essential? Justify.                          | CO5K4 |
|       | (or)  |       |
| 15.b. | List down the types of Body Language.                             | CO5K3 |

**Part C**

**5 X 12 = 60**

**Answer ALL questions**

**Each answer should not exceed 800 words or four pages**

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|-------|--|-------|
| 16.a. | Enumerate on Psychodynamic Approach.   | CO1K5 |
|       | (or)   |       |
| 16.b. | Give a detailed account on Type and Trait Approach.                          | CO1K4 |
| 17.a. | Elucidate on Importance of Attitude.   | CO2K4 |
|       | (or)   |       |
| 17.b. | Describe about Common Barriers to Effective Communication.                   | CO2K3 |
| 18.a. | Elaborate on Stress Management.  | CO3K4 |
|       | (or)   |       |
| 18.b. | Describe about Self Enhancement and Self Acceptance.                         | CO3K3 |
| 19.a. | Portray on Different Types of Thinking.                                      | CO4K4 |
|       | (or)   |       |
| 19.b. | Give a detailed account on Problem Solving Strategies with suitable example. | CO4K4 |
| 20.a. | Elucidate on Gestures and Postures.  | CO5K4 |
|       | (or)   |       |
| 20.b. | Enumerate the Merits and Demerits of Non Verbal Communication.               | CO5K5 |

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